



Ohio Office of Information Technology
Ted Strickland, *Governor*
R. Steve Edmonson, *Director / State Chief Information Officer*
Investment and Governance Division

State of Ohio Cooperative Purchasing Program and SafeBoot Licenses

SafeBoot Agreement Overview

City and county governments, colleges and universities, K-12 schools and other public entities throughout Ohio may now take advantage of the State of Ohio's master license agreement for data encryption software through the Department of Administrative Services' (DAS) Cooperative Purchasing Program. The DAS Office of Information Technology (OIT) entered into an agreement to provide state agencies with encryption software to protect data on devices such as laptops, desktop computers, personal digital assistants, memory sticks, smart phones, DVDs and CDs. And, OIT negotiated the agreement so that the special pricing is extended to Ohio schools and all levels of government.

SafeBoot is an encryption and access control technology that protects data, personal computing and mobile storage devices against compromises effected by unauthorized access and theft. Each SafeBoot license bundle includes endpoint encryption software for personal computers and handheld devices, port control, and management consoles.

Program participants may obtain the SafeBoot solution at enterprise-level prices as a result of Ohio's Master License Agreement negotiated by OIT. SafeBoot pricing per license is available for \$11.56 in quantities of 1,000 or \$19.99 in quantities of 50. Current pricing represents a discount of 91-94% from single quantity pricing. This pricing is valid until October 29, 2008. Maintenance and support is included in the seat bundle for year one. To maintain the license, additional maintenance and support beginning in year two will need to be purchased.

Purchasing Through the State Contract

Ohio counties, townships, municipalities, educational institutions, public libraries, regional transit authorities, park districts and other public entities may leverage the Ohio SafeBoot Master License Agreement by participating in the DAS Cooperative Purchasing Program. This participation involves the following steps:

1. Identify your organization's risks, assess the need for endpoint encryption, and review the SafeBoot Master License Agreement, the pricing schedule, and the SafeBoot Product Guide.
2. If the need exists, enroll in the Cooperative Purchasing Program. To enroll, organizations must pass a resolution authorizing participation in the program. Organizations must also pay a nominal administrative fee to join the program. Contact the Cooperative Purchasing Program (see information below) for details and current fee amounts.
3. Determine whether an end-user-based or a device-based license is more appropriate for your agency's needs, then identify the number of licenses your organization will purchase.
4. Contact SafeBoot reseller Spectrum Systems, Inc. directly and order licenses, referencing State of Ohio SafeBoot/Spectrum Systems Master License Agreement #0023. Participants are responsible for ordering from and directly paying Spectrum Systems, Inc..
5. Implement SafeBoot in your organization.

6. Submit a quarterly summary report to the Cooperative Purchasing Program. DAS compiles an annual report on the participation of other organizations in departmental contracts.

Visit <http://das.ohio.gov/gsd/Procurement/Coop/ods.htm> to find out more about the Cooperative Purchasing Program, contact:

Mary Singleton
Cooperative Purchasing Coordinator
Mary.Singleton@das.state.oh.us
(614) 466-6530

Roger Grime
Manager of the Cooperative Purchasing Program
Roger.Grime@das.state.oh.us
(614) 644-8495.

To submit a purchase order to SafeBoot reseller Spectrum Systems, Inc., contact:

Spectrum Systems, Inc.
Cheryl Mahoney
Director of Sales
11320 Random Hills Road, Suite 630
Fairfax, VA 22030-6001
703-591-7400 ext. 210
703-591-9780 (Fax)

To find out more about the SafeBoot / Spectrum Systems Master License Agreement, please contact:

Sam Orth
State IT Standards Manager
State.ITStandards.Manager@oit.ohio.gov
(614) 995-9928.

